

The background of the cover is a digital illustration of a data center. It features rows of server racks with glowing blue lights and a network of white lines connecting various points, symbolizing data flow and connectivity. On the left side, there are large, overlapping geometric shapes in blue, green, and beige. The overall color palette is dominated by blues and greens, with white text and lines.

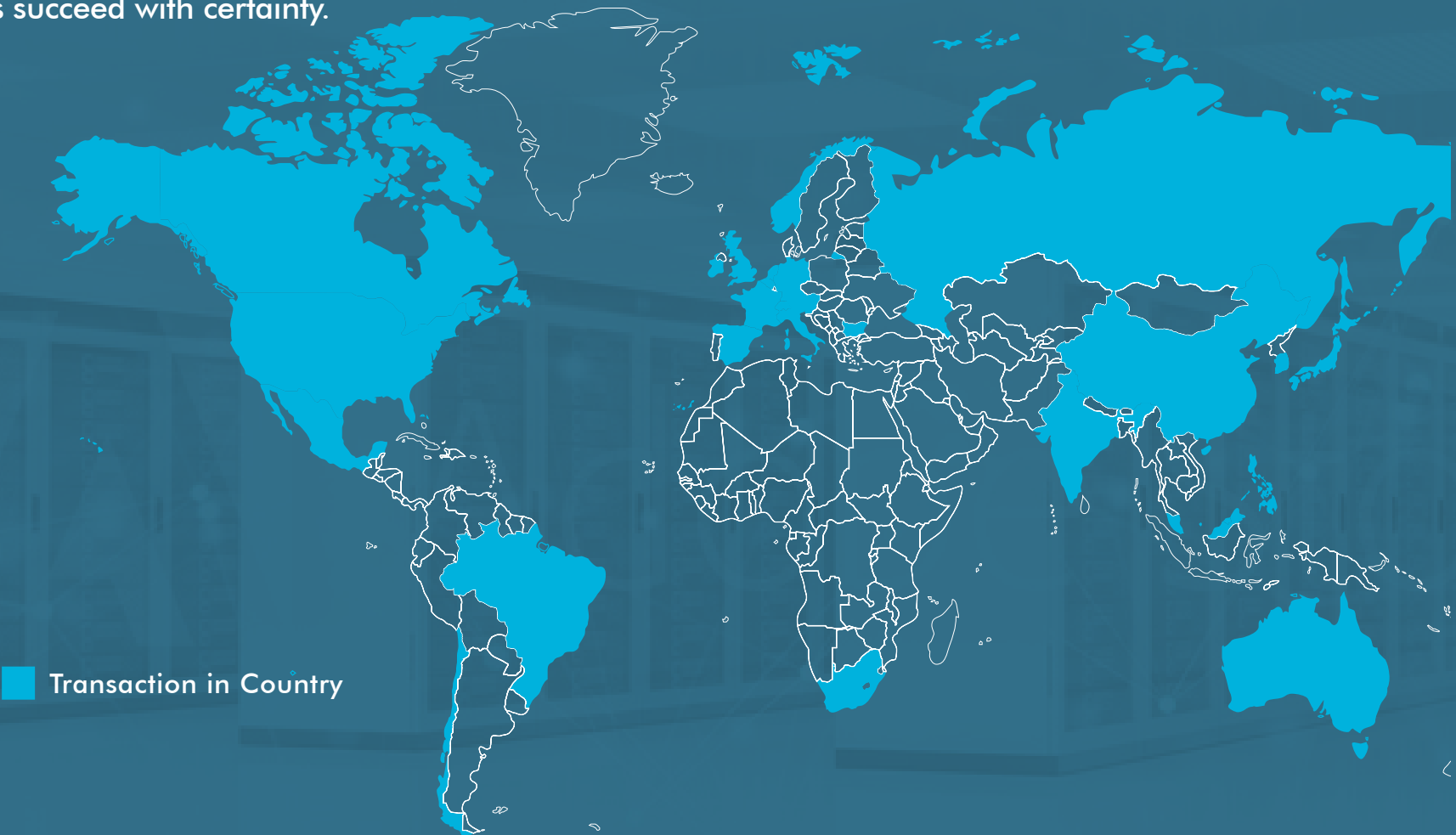
CBRE

DATA CENTER SOLUTIONS

The Leading Full-Service Data Center and Digital Infrastructure Real Estate Partner

OUR VALUE

As the world’s largest data center real estate practice, CBRE Data Center Solutions (DCS) is able to provide the strategies, insights and end-to-end services needed to optimize your data center solution from inception through disposition. DCS is committed o solving complex challenges within every stage of the data center lifecycle. Whether you are looking to develop, build, buy, sell, or manage and modernize one data center or an entire portfolio—DCS can help your priorities succeed with certainty.



90+
DCS Advisory and
Transaction Professionals
Globally

With over 2,600+ transactions spanning 400+ cities and 80+ global markets in the past five years alone, CBRE Data Center Solutions has the market power and expertise to make your data center project a success, regardless of size, scope or location.



200+

CLIENTS REPRESENTED
IN 2020



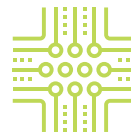
\$2.9B

NORTH AMERICAN
CONTRACT VALUE
IN 2020



\$7.5B

WORTH OF DATA CENTER
ASSETS APPRAISED IN
NORTH AMERICA OVER
LAST 3 YEARS



105 MSF

OF DATA CENTER
SQUARE FEET UNDER
MANAGEMENT



\$1.4B

DATA CENTER ACQUISITIONS &
DISPOSITIONS IN 2020



400+

NETWORK PROJECTS
COMPLETED IN 2020

SUPERIOR OUTCOMES

DATA CENTER SAVINGS
20-30%
on overall data center colocation costs

NETWORK SAVINGS
25%
on telecom expenditures

FACILITIES MANAGEMENT SAVINGS
20%
on total cost of ownership



COLOCATION

Our data center advisors across the globe provide streamlined solutions for all colocation needs from site selection to negotiating leases and MSA's.



CONTRACT AND LEASE NEGOTIATION

Along with savings, DCS is able to secure better contractual terms, SLA's and economics for your data center and IT requirements. We align IT and real estate goals to ensure a flexible, scalable solution that is both operationally and financially optimal for your business.



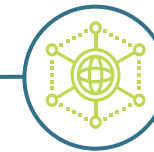
DATA CENTER MANAGEMENT AND MAINTENANCE

CBRE's transformative approach to delivering end-to-end solutions for the data center industry aligns the management of data center facilities and technology services, which ties business-critical IT and mission-critical facilities together within one value-stream-based funding model.



ACQUISITION AND DISPOSITION

DCS has an unparalleled level of transactional experience and technical expertise that supports underwriting and decision making for data center investors, operators and enterprises around the globe.



NETWORK ADVISORY SOLUTIONS

Whether you're in need of a full network transformation or support at the procurement or implementation phase, we can help you clarify business and technical goals.



STRATEGIC CONSULTING

Determine the best options for technology workloads that incorporates build vs. buy and colocation analyses, outsourced and cloud services.



VALUATION

We provide comprehensive data center valuation, advisory and consulting services for real estate owners, investors and lenders, combining our specialized expertise with our premier technologies to deliver industry-leading valuation reports and analysis.



GROUND UP DEVELOPMENT AND PROJECT MANAGEMENT

Includes facility technology infrastructure install, upgrades and capacity changes while providing our clients with comprehensive technical advice to the highest professional standards, founded on innovation and sustainability.

CLIENT HISTORY

Since 1994, the DCS Advisory & Transaction Services group has advised a broad range of clients – some of the highest credit, most risk-averse and technologically advanced organizations worldwide– on their IT/data center strategy and the acquisition and disposition of technical real estate.



CLIENTS

FINANCIAL



RETAIL



TECHNOLOGY



HEALTHCARE



TESTIMONIAL

“ CBRE’s Data Center Solutions team displayed a significant depth of knowledge and expertise in mission-critical facilities management as we developed our strategic operational strategy for this portfolio going forward. The many synergies between our two groups were apparent, and we look forward to the continued partnership as we expand our platform. ”

– Managing Director of Data Center Investments,
Data Center Services Company



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