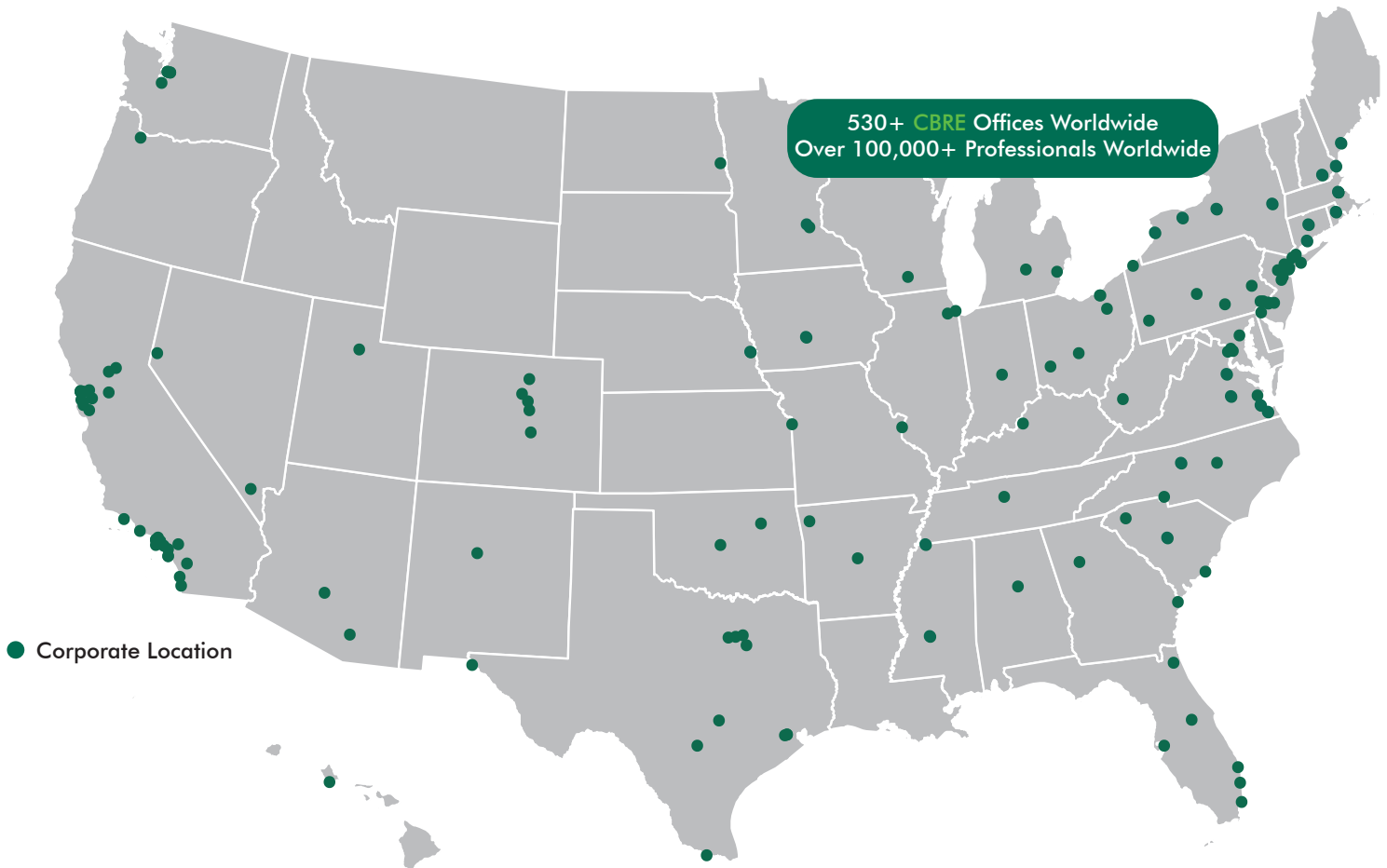


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# 2019 CBRE CAPITAL MARKETS KEY FACTS

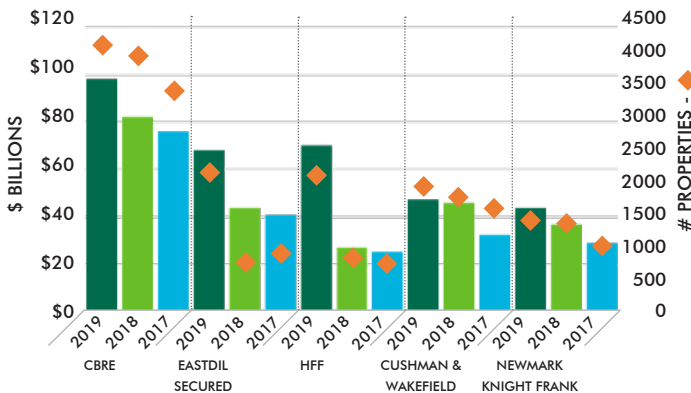
\$163.6+ Billion in U.S. Capital Markets Activity in 2019



# #1

**BROKERAGE FIRM  
IN 2019**

U.S. Investment Sales (2017 - 2019)  
from Real Capital Analytics\*



\*Does not include sales less than \$2.5M

- ✓ Asset Acquisition & Disposition
  - ✓ Freddie Mac Seller/Servicer
  - ✓ Fannie Mae DUS® Lender
  - ✓ FHA Direct Lender
  - ✓ Correspondent for Life Cos
  - ✓ Source for Banks & Conduits
  - ✓ Source for Banks & Conduits
  - ✓ Valuation & Advisory
  - ✓ Consulting Services
  - ✓ Cost Segregation
  - ✓ Economic Research & Consulting
- Manufactured Housing Platform



Real Capital Analytics  
#1 Multifamily  
Brokerage Firm Since 2001

+ **\$98.0B**  
2019 Investment Sales Volume

+ **\$50.1B**  
2019 Loan Activity Volume

**#1** Freddie Mac (2019)  
Top Agency Provider/Servicer

**#2** Fannie Mae (2019)  
Top Agency Provider/Servicer